(a nonprofit Colorado corporation)

Boulder, Colorado

## **Financial Statements**

June 30, 2018 and 2017

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Certified Public Accountants Business Advisors A PROFESSIONAL CORPORATION



### Independent Auditor's Report

To the Board of Directors Emergency Family Assistance Association, Inc. Boulder, Colorado

We have audited the accompanying financial statements of Emergency Family Assistance Association, Inc. (a nonprofit Colorado corporation), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Independent Auditor's Report (continued)

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Emergency Family Assistance Association, Inc. as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Broch and Company, CPAS, P.C.

**Certified Public Accountants** 

Longmont, Colorado September 25, 2018

## **Statements of Financial Position**

June 30	2018	2017
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 1,422,746	\$ 1,045,796
Investments, fair value	459,720	475,043
Grants receivable	278,510	334,937
Pledges receivable, current	181,830	-
Inventory	67,229	92,028
Prepaid expenses and other current assets	55,417	52,091
Total current assets	2,465,452	1,999,895
Property and Equipment		
Land	1,069,768	1,069,768
Buildings and major improvements	6,064,784	6,064,784
Minor building improvements	960,167	896,328
Furniture and fixtures	172,085	170,505
Computers and electronics	97,270	88,052
Vehicles	77,533	77,533
Software	22,474	22,474
Construction in process	1,026,902	478,118
	9,490,983	8,867,562
Less accumulated depreciation	(3,312,361)	(3,039,819)
Net property and equipment	6,178,622	5,827,743
Other Assets		
Deposits and other assets	27,279	18,626
Beneficial interest in assets held by The	21,219	10,020
Community Foundation Serving Boulder County	433,894	76,389
Pledges receivable, net of current	266,706	70,309
Cash restricted for buildings and improvements	65,540	- 453,227
Cash restricted for bank note	87,500	433,227 87,500
Total other assets	880,919	635,742
Total assets	\$ 9,524,993	\$ 8,463,380
	+ -,,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

	2018	2017
LIABILITIES AND NET ASSETS		
Current Liabilities Accounts payable Accrued expenses Deposits payable Deferred revenue Note payable, current maturities Total current liabilities	\$ 148,995 75,450 28,451 119,937 <u>29,291</u> 402,124	\$ 83,186 62,810 32,510 205,516 20,902 404,924
Long-Term Liabilities Note payable, net of current maturities Total liabilities	634,431 1,036,555	655,787 1,060,711
Net Assets Unrestricted Board-designated, current needs Board-designated endowments Undesignated Total unrestricted net assets	710,000 465,659 <u>6,796,413</u> 7,972,072	670,000 30,615 <u>6,243,893</u> 6,944,508
Temporarily restricted Total net assets	516,366 8,488,438	458,161 7,402,669
Total liabilities and net assets	\$ 9,524,993	\$ 8,463,380

The accompanying Notes are an integral part of these financial statements.

## **Statements of Activities**

Years ended June 30		2018	
		Temporarily	
	Unrestricted	Restricted	Total
Support, Other Revenue and Gains			
Support	*	* 170.040	<b>*</b> • • • • • • • • • • • • • • • • • • •
Private donations	\$ 2,349,495	\$ 479,946	\$ 2,829,441
In-kind donations	1,721,910	-	1,721,910
Grants	1,029,837	-	1,029,837
Special event income	463,173	-	463,173
Special event expense Net assets released from restrictions	(86,913)	-	(86,913)
	421,741	(421,741)	- 
Total support	5,899,243	58,205	5,957,448
Other Revenue and Gains			
Rental income	203,581	-	203,581
Interest and dividends	1,501	-	1,501
Gain on sale of equipment	-	-	-
Other revenue	4,418	-	4,418
Total other revenue and gains	209,500	-	209,500
Total support, other revenue and gains	6,108,743	58,205	6,166,948
Functional Expenses and Loss Functional Expenses Program services Basic needs	2,918,455		2,918,455
Short-term housing	597,306	_	597,306
Transitional housing	528,761	_	528,761
Children's programs	268,703	_	268,703
Total program services	4,313,226		4,313,226
Supporting services	4,010,220		-1,010,220
General and administrative	177,684	-	177,684
Fundraising	579,743	-	579,743
Total supporting services	757,427		757,427
Total functional expenses	5,070,653		5,070,653
•	<u>·</u>		i
Loss			
Unrealized loss on investments	10,526		10,526
Total functional expenses and loss	5,081,179		5,081,179
Change in Net Assets	1,027,564	58,205	1,085,769
Net Assets, Beginning of Year	6,944,508	458,161	7,402,669
Net Assets, End of Year	\$ 7,972,072	\$ 516,366	\$ 8,488,438

	2017				
	Temporarily				
Unrestricted	Restricted	Total			
\$ 2,364,243	\$ -	\$ 2,364,243			
1,441,473	-	1,441,473			
666,596	-	666,596			
459,362	-	459,362			
(92,331)	-	(92,331)			
109,227	(109,227)	-			
4,948,570	(109,227)	4,839,343			
200,090	-	200,090			
2,241	-	2,241			
3,000	-	3,000			
3,627		3,627			
208,958	-	208,958			
5,157,528	(109,227)	5,048,301			
2,588,223	-	2,588,223			
558,053	-	558,053			
496,764	-	496,764			
128,996	-	128,996			
3,772,035	-	3,772,035			
175,876	-	175,876			
509,230	-	509,230			
685,106		685,106			
4,457,141	-	4,457,141			
21,096		21,096			
4,478,237		4,478,237			
679,291	(109,227)	570,064			
6,265,217	567,388	6,832,605			
\$ 6,944,508	\$ 458,161	\$ 7,402,669			

The accompanying Notes are an integral part of these financial statements.

## Statement of Functional Expenses

## Year ended June 30, 2018

		Pr	ogram Service	S	
	Basic	Short Term	Transitional	Children's	
	Needs	Housing	Housing	Program	Total
Salaries	\$ 419,854	\$ 222,225	\$ 154,482	\$ 161,098	\$ 957,660
Payroll taxes	33,626	<sup>\$</sup> 222,223 19,821	<sup>3</sup> 15,086	9,109	\$ 937,600 77,642
Employee benefits	63,168	31,760	22,938	15,880	133,745
Workers compensation	05,100	51,700	22,950	15,000	155,745
insurance	6,954	3,576	2 502	1,788	14 002
		277,383	2,583	187,875	<u> </u>
Total personnel	523,602	211,303	195,089	107,075	1,103,949
Client aid					
In-kind	1,387,106	1,101	47	2	1,388,256
Purchased	860,480	8,731	639	9,121	878,970
Contracted services	32,635	9,036	7,859	50,906	100,435
Repairs and maintenance	17,868	50,432	61,739	1,876	131,915
Marketing and donor					
recognition	1,079	-	70	-	1,149
Rent	·				·
In-kind	-	112,430	-	-	112,430
Purchased	496	-	-	250	746
Utilities	10,371	41,677	39,280	-	91,328
Computers and copiers	13,854	10,562	5,256	1,958	31,631
Insurance	8,470	7,882	16,384	1,448	34,183
Interest expense	-	-	30,701	-	30,701
Supplies	5,705	4,578	9,645	956	20,884
In-kind services	-	-	-	-	-
Staff development	6,490	2,217	1,303	9,592	19,601
Transportation	4,620	2,522	2,012	3,015	12,170
Credit card fees	-	, - -	, - -	-	-
Telephone	2,901	2,179	3,067	294	8,441
Miscellaneous expense	439	418	1,846	665	3,367
Volunteer development	3,051	725	637	510	4,923
Postage	659	29	39	37	763
Work study program	722	81	64	174	1,041
Investment management fees	-	-	-	-	-,
Total expenses					
before depreciation	2,880,547	531,982	375,678	268,679	4,056,885
Democratica			440.00-		405 055
Depreciation - major assets	32,560	40,148	112,367	-	185,075
Depreciation - minor assets	5,348	25,177	40,716	25	71,266
Total expenses	\$ 2,918,455	\$ 597,306	\$ 528,761	\$ 268,703	\$ 4,313,226

	Sup	port	ing Service	es		
Gei	neral and					Total
Adm	inistrative	Fundraising Total		Total	Expenses	
\$	111,389	\$	265,775	\$	377,164	\$ 1,334,824
	5,792		18,126		23,918	101,560
	10,587		33,881		44,468	178,213
	1,192		3,775		4,967	19,869
	128,960		321,558		450,517	1,634,466
	-		-		-	1,388,256
	-		-		-	878,970
	17,473		56,310		73,784	174,219
	1,117		1,491		2,608	134,523
	5		123,744		123,750	124,899
	-		-		-	112,430
	-		-		-	746
	1,269		1,269		2,538	93,866
	6,849		13,650		20,499	52,130
	4,172		636		4,808	38,991
	-		-		-	30,701
	2,765		2,447		5,213	26,097
	4,000		21,807		25,807	25,807
	1,506		2,816		4,323	23,924
	626		1,523		2,149	14,319
	-		14,167		14,167	14,167
	592		707		1,299	9,740
	1,332		1,828		3,160	6,527
	235		937		1,173	6,096
	991		2,568		3,559	4,322
	-		629		629	1,670
	1,093		150		1,244	1,244
	172,987		568,239		741,226	4,798,111
	2,647		10,631		13,278	198,353
	2,050		873		2,923	74,189
\$	177,684	\$	579,743	\$	757,427	\$ 5,070,653

The accompanying Notes are an integral part of these financial statements.

## Statement of Functional Expenses

Year ended June 30, 2017

		Pi	Program Services								
	Basic	Short Term	Transitional	Children's							
	Needs	Housing	Housing	Program	Total						
			0	0							
Salaries	\$ 421,688	\$ 199,971	\$ 151,039	\$ 84,130	\$ 856,829						
Payroll taxes	32,154	16,565	11,862	8,107	68,688						
Employee benefits	73,595	39,294	28,059	18,152	159,099						
Workers compensation											
insurance	6,437	3,311	2,391	1,655	13,794						
Total personnel	533,874	259,140	193,351	112,045	1,098,410						
Client aid											
In-kind	1,246,826	643	-	-	1,247,468						
Purchased	650,617	8,484	2,507	4,953	666,561						
Rent			-	-	·						
In-kind	-	112,430	-	-	112,430						
Purchased	2,673	-	4,305	-	6,978						
Marketing and donor											
recognition	848	176	161	99	1,283						
Contracted services	38,798	3,893	2,908	1,770	47,369						
Utilities	11,157	40,473	42,127	-	93,757						
Repairs and maintenance	13,275	28,606	35,771	102	77,754						
Computers and copiers	15,568	10,759	5,880	2,647	34,853						
Insurance	9,909	7,324	13,494	2,321	33,048						
Interest expense	-	4	29,692	-	29,696						
Supplies	3,747	9,641	7,190	1,962	22,540						
In-kind services	-	-	-	-	-						
Staff development	7,853	2,093	1,513	814	12,272						
Transportation	4,069	2,184	1,688	1,258	9,199						
Credit card fees	-	45	150	-	195						
Telephone	2,940	2,369	3,056	203	8,567						
Miscellaneous expense	896	518	2,903	86	4,404						
Postage	417	72	99	38	626						
Volunteer development	2,102	475	417	379	3,372						
Work study program	1,196	563	442	295	2,496						
Investment management fees	-	-	-	-	-						
Total expenses											
before depreciation	2,546,764	489,891	347,655	128,969	3,513,279						
Depreciation - major assets	32,560	43,824	112,367	-	188,751						
Depreciation - minor assets	8,899	24,338	36,742	27	70,006						
Total expenses	\$ 2,588,223	\$ 558,053	\$ 496,764	\$ 128,996	\$3,772,035						

	Sup				
Ge	neral and				Total
Adn	ninistrative	Fu	Indraising	 Total	Expenses
\$	106,899	\$	241,537	\$ 348,436	\$ 1,205,265
	5,639		17,486	23,125	91,813
	13,081		38,652	51,733	210,833
	1,104		3,494	4,598	18,392
	126,723		301,169	 427,892	1,526,302
	-		-	-	1,247,468
	-		-	-	666,561
	-		-	-	112,430
	-		-	-	6,978
	12		114,683	114,695	115,978
	22,597		30,066	52,664	100,033
	1,331		1,331	2,662	96,419
	838		1,591	2,430	80,184
	5,516		8,298	13,814	48,668
	3,554		1,947	5,501	38,549
	-		-	-	29,696
	1,580		2,150	3,730	26,270
	4,000		14,958	18,958	18,958
	501		2,529	3,030	15,302
	640		1,938	2,578	11,777
	-		10,927	10,927	11,122
	740		766	1,506	10,073
	998		591	1,590	5,993
	939		3,459	4,398	5,024
	207		583	790	4,162
	-		336	336	2,833
	814		70	 885	885
	170,990		497,394	668,385	4,181,663
	2,647		10,631	13,278	202,029
	2,239		1,204	3,443	73,448
\$	175,876	\$	509,230	\$ 685,106	\$ 4,457,141

The accompanying Notes are an integral part of these financial statements.

## **Statements of Cash Flows**

Increase (Decrease) in Cash and Cash Equivalents

Years ended June 30	2018	2017		
Cash Flows From Operating Activities Change in net assets	\$ 1,085,769	\$ 570,064		
Adjustments to reconcile change in net assets to net cash provided by operating activities				
Depreciation	272,542	275,477		
Unrealized loss on investments	10,526	21,096		
Increase (decrease) from changes in assets and liabilities				
Grants receivable	56,427	(305,504)		
Pledges recievable	(448,536)	-		
Inventory	24,799	26,559		
Prepaid expenses and other current assets	(3,326)	13,007		
Deposits and other assets Accounts payable	(8,653)	(8,257)		
Accrued expenses	65,809 12,640	51,866 26		
Deposits payable	(4,059)	(3,672)		
Deferred revenue	(85,579)	(17,309)		
Net cash provided by operating activities	978,359	623,353		
Cash Flows From Investing Activities Purchase of investments Proceeds from sale and maturity of investments Purchases of property and equipment Transfers from restricted cash Net cash used by investing activities	(353,801) 1,093 (623,421) 387,687 (588,442)	(524,712) 254,190 (468,930) 108,738 (630,714)		
Cash Flows From Financing Activities				
Payments on long-term debt	(12,967)	(20,907)		
Net cash used by financing activities	(12,967)	(20,907)		
Net Increase (Decrease) in Cash and Cash Equivalents	376,950	(28,268)		
Cash and Cash Equivalents, Beginning of Year	1,045,796	1,074,064		
Cash and Cash Equivalents, End of Year	\$ 1,422,746	\$ 1,045,796		
Supplemental Cash Flow Information Cash paid for interest	<u>\$ 30,701</u>	\$ 29,696		

The accompanying Notes are an integral part of these financial statements.

### **Notes to Financial Statements**

June 30, 2018 and 2017

### Note 1 - Nature of Organization and Significant Accounting Policies

*Nature of Organization.* Emergency Family Assistance Association, Inc. (EFAA) helps those in our community whose immediate needs for food, shelter and other basic necessities cannot adequately be met by other means, and supports their efforts toward financial stability or self-sufficiency.

EFAA was founded in 1918 as the Social Service Bureau, and was incorporated in 1961 under the laws of the State of Colorado. Funding for EFAA is primarily obtained through charitable contributions from interested parties. EFAA serves Boulder county and has four major types of programs: basic needs, short-term housing, transitional housing, and a children's program.

The Basic Needs Program provides assistance with food, transportation, utility payments, rent or rental deposits, minor medical expenses, emergency lodging, personal necessities, and other basic need items. EFAA also provides self-sufficiency counseling and referral services in conjunction with basic needs assistance.

The Short-Term Housing program provides emergency shelter to clients in need. Clients stay an average of seven weeks, and must agree to work with a caseworker to develop a plan to obtain permanent housing.

The Transitional Housing Program consists of multiple units in Boulder County. Clients stay an average of one year, but may stay up to two years. Caseworkers work with each family in an individualized way to help them increase their self-sufficiency and make progress toward obtaining permanent housing. The caseworkers help to arrange longer-term educational activities such as English as a second language, high school GED, and others.

EFAA owns or rents the property utilized in the Short-Term Housing and Transitional Housing Programs. Rent charges by EFAA to tenants are at rates substantially below market rental rates. While the difference between the market value rent and the discounted rent is not recorded in the accompanying statement of activities, the value of the discounted rent is an integral component of EFAA's services.

The Children's Program provides after-school educational and development activities for the children in the shelters.

Use of Estimates. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

*Basis of Accounting.* The financial statements of EFAA have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

### **Notes to Financial Statements**

June 30, 2018 and 2017

### Note 1 - Nature of Organization and Significant Accounting Policies (continued)

*Net Asset Classification.* EFAA distinguish between contributions received for each net asset category in accordance with donor-imposed restrictions. EFAA complies with established standards for external reporting by not-for-profit organizations, which requires that resources be classified for reporting purposes into three net asset categories according to externally (donor) imposed restrictions. The three net asset categories are as follows:

Unrestricted Net Assets. Net assets not subject to donor-imposed stipulations.

*Temporarily Restricted Net Assets.* Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time. Once the stipulation is met, the assets are released from restriction and the expenditure is recorded in the activities of unrestricted net assets.

*Permanently Restricted Net Assets.* Net assets subject to donor-imposed stipulations that require the donated assets to be maintained permanently by the Organization. Generally, the donors of these assets would permit the Organization to use all or part of the income earned on the corpus for general or specific purposes. There are no permanently restricted net assets as of June 30, 2018 and 2017.

*Functional Allocation of Expenses.* Direct expenses have been allocated to the applicable program for which the expenses were incurred. Indirect expenses have been allocated among program, general and administrative, and fundraising activities based on estimated relative usage of resources attributable to these activities.

*Cash and Cash Equivalents.* EFAA considers all highly liquid investments, including demand deposits and money market funds, with a maturity of three months or less, to be cash equivalents. The carrying value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments.

*Investments.* EFAA's investments are stated at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. EFAA's management determines the valuation policies utilizing information provided by the investment advisors and custodians.

Unrealized gains and losses are included in the change in net assets in the accompanying statements of activities. Investment income and gains restricted by donors are reported as increases in unrestricted net assets if the restrictions are met (either a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.

### **Notes to Financial Statements**

June 30, 2018 and 2017

#### Note 1 - Nature of Organization and Significant Accounting Policies (continued)

*Fair Value Measurements.* EFAA reports using fair value measurements, which requires enhanced disclosures about investments that are measured and reported at fair value and establishes a framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.
- Level 2 Inputs to the valuation methodology include:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the asset or liability;
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurements. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2018 and 2017.

*Certificates of Deposit.* EFAA values certificates of deposit at fair value by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the credit-worthiness of the issuer. Early withdrawal charges may apply in the event the instruments are liquidated prior to their scheduled maturity date.

Beneficial Interest in Assets Held by The Community Foundation Serving Boulder County. Valued at the net asset value ("NAV") of units held by EFAA at year end. The NAV, as provided by The Community Foundation Serving Boulder County (the Foundation), is used as a practical expedient to estimate fair value. The NAV is based on the fair value of the underlying investments held by the Foundation less its liabilities. This practical expedient is not used when it is determined to be probable that the Foundation will sell the investment for an amount different than the reported NAV.

## **Notes to Financial Statements**

June 30, 2018 and 2017

### Note 1 - Nature of Organization and Significant Accounting Policies (continued)

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while EFAA believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

In general, investments are exposed to various risks, such as interest rate, credit and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially affect the investment balances and the amounts reported in the statements of financial position.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The valuation methodology may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

*New Accounting Pronouncement*. In May 2015, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2015-07. Fair Value Measurements (Topic 820): Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or its Equivalent) ("ASU 2015-07"), which removes the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient. The amendments in ASU 2015-07 are effective for fiscal years beginning after December 15, 2016 and interim periods within those fiscal years. The amendments in ASU 2015-07 should be applied retrospectively to all periods presented. During the year ended June 30, 2018, management adopted ASU 2015-07.

Agency Funds. Various funds are received directly from grantors by EFAA, as fiscal agent for other entities, and they are disbursed as invoices presented from the agencies. EFAA serves as a pass-through agent for these grants and receives no benefit from the funds and, accordingly, the amounts held for the other agencies are not included in EFAA's Statements of Activities.

*Pledges and Grants Receivable.* Pledges and grants receivable are stated net of allowances for uncollectible accounts. At the time receivables are originated, EFAA considers an allowance for doubtful accounts based on the creditworthiness of the donor or grantor. The allowance is continually reviewed and adjusted to maintain the allowance at a level considered adequate to cover future uncollectible amounts. The allowance is management's best estimate of uncollectible amounts and is determined based on historical performance that is tracked by EFAA on an ongoing basis. An allowance of \$51,900 for doubtful pledges receivable has been recorded at June 30, 2018. Management believes that all grants receivable are fully collectible at June 30, 2018 and 2017.

### **Notes to Financial Statements**

June 30, 2018 and 2017

### Note 1 – Nature of Organization and Significant Accounting Policies (continued)

*Inventory.* EFAA maintains inventories of food and bus passes for distribution to clients. Food inventories are weighed when purchased or donated. During the years ended June 30, 2018 and 2017, an average price per pound of \$1.73 and \$1.67, respectively, was used to value food received and distributed to clients, and to value inventory on hand at year end. All inventories are stated at the lower of cost (first-in, first-out method) or market.

*Property and Equipment.* It is EFAA's policy to capitalize property and equipment at cost for purchases over \$1,000, while repair and maintenance items are charged to expense. Donations of property and equipment are capitalized at their estimated fair value at the date of gift. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose.

Property and equipment are depreciated using the straight-line method over the estimated useful lives of the assets. In general, asset lives are as follows:

	Life in Years
Buildings and improvements	7 - 30
Minor building improvements	3 - 15
Furniture and fixtures	3 - 10
Computers and electronics	4 - 7
Vehicles	3 - 5
Software	3 - 4

Depreciation expense for the years ended June 30, 2018 and 2017 was \$272,542 and \$275,477, respectively.

*Impairment of Long-lived Assets.* In the event that facts and circumstances indicate that property and equipment, or other assets, may be impaired, an evaluation of recoverability would be performed. If an evaluation is required, the estimated future undiscounted cash flows associated with the asset are compared to the asset's carrying amount to determine if a write-down to market value would be necessary. No impairment losses were recorded during the years ended June 30, 2018 and 2017.

*Revenue Recognition.* Payments received for client services that are reciprocal in nature are deferred and recognized as services are rendered.

*Contributions.* Contributions are recognized when donations are received. Donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Contributions and grants that are restricted by the donor or grantor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized.

## **Notes to Financial Statements**

June 30, 2018 and 2017

### Note 1 - Nature of Organization and Significant Accounting Policies (continued)

*Contributed Services.* Contributed services are recognized if the services received satisfy the criteria for recognition. The contributions of services are recognized if services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. For each of the years ended June 30, 2018 and 2017, the donated professional services recognized in the financial statements were \$25,807 and \$18,958, respectively.

*Income Taxes.* EFAA is a nonprofit corporation exempt from income taxes as described in Section 501(c)(3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private foundation. Accordingly, no provision for income taxes has been made.

EFAA utilizes the provisions of ASC 740, pertaining to accounting for uncertainty in income taxes. The pronouncement requires the use of a more-likely-than-not recognition criteria before and separate from the measurement of a tax position. An entity shall initially recognize the financial statement effects of a tax position when it is more likely than not, based on the technical merits, that the position will be sustained upon examination. With respect to EFAA, this would primarily relate to the determination of unrelated business taxable income and to the maintenance of its tax exempt status.

Management has evaluated the adopted policies and procedures that have been implemented to provide assurance that income is properly characterized and activities that jeopardize its tax exempt status are within limits established under existing tax code and regulations. Management has determined the effects of uncertain tax positions are not material to EFAA for recognition or disclosure in the accompanying financial statements and, accordingly, no income tax liability has been recorded for uncertain income tax positions in the accompanying financial statements.

Income taxes for the years ended June 30, 2014 through the current year are open for examination. Penalties and interest may be assessed on income taxes that are delinquent.

*Subsequent Events.* EFAA evaluates events and transactions occurring subsequent to the date of the financial statements for matters requiring recognition or disclosure in the financial statements. The accompanying financial statements consider events through September 25, 2018, the date at which the financial statements were available for release.

## **Notes to Financial Statements**

June 30, 2018 and 2017

#### Note 2 – Fair Value Measurements and Investments

The following table sets forth by level, within fair value hierarchy, EFAA's investments, at fair value, as of June 30, 2018:

	Level 1		Level 1 Level 2		Level 3			Total		
Certificates of deposit	\$	-	\$	459,720	\$		-	\$	459,720	
Total Assets in FV Hierarchy	\$	-	\$	459,720	\$		_	\$	459,720	
Investments										
Measured at NAV, Beneficial interest ir	assets	held by Tł	ne							
Community Founda				ounty					433,894	
Total Assets Valued at Fa	ir Value							\$	893,614	

The following table sets forth by level, within fair value hierarchy, EFAA's investments, at fair value, as of June 30, 2017:

	Level 1	Level 2	Level 3	Total
Certificates of deposit	\$ -	\$ 475,043	\$ -	\$ 475,043
Total Assets in FV Hierarchy	\$-	\$ 475,043	\$-	\$ 475,043
Investments				
Measured at NAV,				
Beneficial interest in	assets held by Th	ne		
Community Foundat	tion Serving Bould	er County		76,389
Total Assets Valued at Fa	ir Value			\$ 551,432

The following sets forth a summary of EFAA's beneficial interest in assets held by The Community Foundation Serving Boulder County reported at NAV at June 30:

Fai	ir Value	Unfunded Commitments	Redemption Frequency	Other Redemption Restrictions	Redemption Notice Period
<u>2018</u> \$	433,894	N/A	Immediate	Redemptions will only be made upon written request of EFAA	None
<u>2017</u> \$	76,389	N/A	Immediate	request of EFAA	None

*Changes in Fair Value Levels*. The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period.

## **Notes to Financial Statements**

June 30, 2018 and 2017

#### Note 2 – Fair Value Measurements and Investments (continued)

EFAA evaluated the significance of transfers between levels based upon the nature of the financial instruments and size of the transfer relative to total net assets available for benefits. For the years ended June 30, 2018 and 2017, there were no significant transfers in or out of fair value levels.

Investment income consisted of the following for the years ended June 30:

	2018		2017
Investment interest and dividends	\$	1,501	\$ 2,241
Unrealized loss on investments		(10,526)	 (21,096)
Net investment loss	\$	(9,025)	\$ (18,855)

#### Note 3 – Pledges Receivable

During 2017, EFAA commenced an endowment campaign to fund EFAA's major program initiatives in future years. Contributions receivable from the campaign, with expected collections, consisted of the following at June 30, 2018:

	Amount		
Due in less than one year	\$	202,033	
Due in one to four years		317,012	
Valuation allowance		(70,509)	
	\$	448.536	

#### Note 4 – Note Payable

EFAA has a debt agreement with Vectra Bank with outstanding borrowings of \$663,722 and \$676,689 as of June 30, 2018 and 2017, respectively. The agreement is subject to a variable interest rate, which increased to 4.46% on November 1, 2017, and requires monthly principal and interest payments of \$4,277, which are periodically adjusted, through June 2037. The agreement is collateralized by a building and requires an assignment of a deposit account totaling \$87,500. The agreement is subject to compliance with certain operating ratios and working capital requirements.

Scheduled principal payments required under long-term debt obligations are as follows at June 30, 2018:

Year Ended	
June 30	Amount
2019	\$ 29,291
2020	22,478
2021	23,502
2022	24,572
2023	25,690
Thereafter	 538,189
	\$ 663,722

## **Notes to Financial Statements**

June 30, 2018 and 2017

### Note 5 – Temporarily Restricted and Board Designated Endowment Net Assets

Temporarily restricted net assets consisted of the following:

		ly 1, 2017 Balance	_	Re	eceipts	Dist	oursements		e 30, 2018 Balance
North Boulder Property	\$	453,049	\$	;	31,410	\$	(418,919)	\$	65,540
Pet Support		4,934			-		(2,644)		2,290
Centennial Endowment		-			448,536		-		448,536
Atwood Improvements		178			-		(178)		-
	\$	458,161	\$	;	479,946	\$	(421,741)	\$	516,366
	Ju	ly 1, 2016						Jun	e 30, 2017
		Balance		R	eceipts	Disl	oursements	E	Balance
North Boulder Property	\$	479,956	\$	;	-	\$	(26,907)	\$	453,049
Pet Support		5,423			-		(489)		4,934
Garfield Improvements		45,151			-		(45,151)		-
Atwood Improvements		36,858			-		(36,680)		178
	\$	567,388	\$	5	-	\$	(109,227)	\$	458,161

The following summarizes the changes in endowment funds for the year ended June 30, 2018:

	Temporarily Restricted		Unrestricted Board Designated					
		entennial	Centennial		Abigail		Total	
	En	dowment	Endowment			Greer	Endowments	
Endowment net assets,								
July 1, 2017	\$	-	\$	-	\$	30,615	\$	30,615
Contributions		448,536		353,801		-		802,337
Transfer of undesignated								
net assets		-		76,389		1,150		77,539
Interest and dividends		-		1,504		-		1,504
Net realized and				·				
unrealized losses		-		3,293		-		3,293
Investment advisory fees		-		(1,093)		-		(1,093)
Change in endowment				()/				( )/
net assets		448,536		433,894		1,150		883,580
Endowment net assets,								
June 30, 2018	\$	448,536	\$	433,894	\$	31,765	\$	914,195

### **Notes to Financial Statements**

June 30, 2018 and 2017

#### Note 5 – Temporarily Restricted and Board Designated Endowment Net Assets (continued)

Changes in board-designated endowment net assets are as follows for the years ended June 30, 2017:

	A	mount
Board-designated endowment		
net assets, beginning of year	\$	29,415
Transfers of undesignated net assets		1,200
Board-designated endowment		
net assets, end of year	\$	30,615

*Centennial Endowment Investment and Spending and Policies.* The Board of Directors has established an Endowment Committee to, among other responsibilities, consider proposals for fund withdrawals and for policy revisions, and to review investment strategy and performance. The Board of Directors must approve any recommendations of the Endowment Committee in order for any modifications to take effect.

*Abigail Greer Endowment.* In 2002, the Board of Directors established the Abigail Greer Endowment Fund by setting aside \$18,015 in memorial donations. The fund is to be used to support children in shelters managed by EFAA. The endowment is currently held in a cash account.

EFAA has adopted certain investment and spending policies. Specifically, these policies require that investments must first, provide security; second, retain required liquidity; and third, maximize yield. Investments are made with the approval of the Executive Director and reported to the Finance Committee on a quarterly basis and to the Board of Directors annually. Approved instruments of investment are obligations of the United States Government, money market funds, certificates of deposit with banks within the United States, deposits in savings banks within the United States, Federal savings and loans institutions, and credit unions located within the United States.

EFAA's policies also state that the earnings of the Abigail Greer endowment may be used to fund EFAA children's programs.

#### Note 6 – Non-Endowment Board Designated Net Assets

*Current Needs.* The Board of Directors has designated \$710,000 and \$670,000 of unrestricted net assets for current operating needs at June 30, 2018 and 2017, respectively. These funds are restricted designations imposed internally and are recorded as unrestricted assets.

## **Notes to Financial Statements**

June 30, 2018 and 2017

#### Note 7 – Special Event

EFAA derived net proceeds from the Celebration of Boulder Banquet, a special fundraising event for the years ended June 30:

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	 2018	2017		
Gross proceeds	\$ 463,173	\$	459,362	
Direct costs	 (86,913)		(92,331)	
Net proceeds	\$ 376,260	\$	367,031	

#### Note 8 – Retirement Plan

EFAA provides a Simplified Employee Pension Plan (SIMPLE) for its employees. Employees may elect to defer a portion of their salaries by contributing to individual retirement accounts. EFAA is required to contribute 2% of salaries for employees earning at least \$2,500 per year to the employees' individual retirement accounts. Contributions to the plan were \$25,907 and \$23,818 during the years ended June 30, 2018 and 2017, respectively.

#### Note 8 – Commitments

*Operating Leases.* EFAA leases various units used for transitional housing in Boulder, Colorado. All leases can be cancelled at any time without penalty.

Total rent expense for all leases, not reflecting a reduction due to sublease rental income and excluding in-kind rent, was \$746 and \$6,978 for the years ended June 30, 2018 and 2017, respectively.

EFAA subleases multiple housing units to third parties on a month-to-month basis. Sublease income for the year ended June 30, 2017 totaled \$5,500. EFAA discontinued subleasing in 2018.

#### Note 9 – Contingencies

Lafayette Shelter - 201 N. Carr. In November 2000, EFAA acquired a twelve unit apartment property located in Lafayette, Colorado. The total acquisition cost was \$956,257, of which \$110,000 was paid by a grant from the State of Colorado, Department of Local Affairs, Division of Housing. Under the terms of the grant, the property must be rented only to low and very low income persons (as defined) for a period of thirty years. If the property ceases to be used by low income persons, EFAA must repay the full grant amount to the State.

In December, 2001, EFAA received a \$585,000 grant from the County of Boulder, which was used for additional acquisition costs and to pay off the mortgage on the Lafayette property. Under the terms of the grant, EFAA would have to pay the principal grant amount to the County following the occurrence of any one or more of the following events: the property is sold without the County's advance written consent; EFAA files for bankruptcy protection; the giving of an assignment for the benefit of creditors by EFAA; dissolution of EFAA; or failure to use the property as part of its programs.

## **Notes to Financial Statements**

June 30, 2018 and 2017

### Note 9 - Contingencies (continued)

*Boulder Shelter – 18th Street Triplex.* In November 2005, EFAA received a \$130,295 grant from the Colorado Division of Housing. Per the grant agreement, \$100,295 was passed through to a subgrantee for its use in acquiring ten units of transitional housing in Boulder, and \$30,000 was restricted for EFAA to acquire a new transitional housing triplex in Boulder. Under the terms of the grant agreement, EFAA, as lead party, is responsible for monitoring and reporting to the grantor that all thirteen units are being held for use by eligible households (as defined) for a period of fifty years. If the use of the subject units ceases to comply with the grant terms, EFAA, as lead party, could be required to repay the entire grant, although EFAA would have recourse against the subgrantee for the ten units belonging to the subgrantee.

In November 2005, EFAA received a \$15,000 Community Development Block Grant from the City of Boulder. The covenants recorded on the Boulder property require that EFAA use the units only for residential housing for rent. This agreement runs in perpetuity.

*Boulder – 1575 Yarmouth.* In April 2007, EFAA acquired land in north Boulder upon which EFAA constructed a mixed use building consisting of offices, a food bank, and seven transitional housing apartments. EFAA received \$160,000 in a Community Development Block Grant from the City of Boulder for this purpose. Under the terms of the agreement, EFAA must use the property only as a necessary and integral part of its program(s). The City can demand that EFAA repay an appreciated grant amount (as defined) should any of the following events occur: EFAA's interest in the property is sold, leased, or transferred without the City's consent; EFAA enters into bankruptcy proceedings; EFAA gives an assignment for the benefit of creditors without the City's consent; EFAA dissolves as a corporate entity; and/or EFAA fails to use the property for a period of 30 days as a necessary and integral part of its program(s). This agreement runs in perpetuity.

In June 2008, EFAA received a \$70,000 grant from the Colorado Division of Housing for the construction of seven apartments in the Yarmouth building. Under the terms of the grant, the apartments must be rented only to low and very low income persons (as defined) for a period of fifty years. If the apartments cease to be used by low income persons, EFAA must repay the full grant amount to the State.

*Louisville Shelter - 1606 Garfield.* In May 2012, EFAA received a \$546,000 grant from the County of Boulder for the purchase of housing in Louisville, Colorado. Under the terms of the grant, the property must be used for emergency and transitional housing for homeless families in Boulder County for a period of ninety-nine years. If the property ceases to be used for this purpose, EFAA must repay the full grant amount to the County of Boulder.

Longmont Shelter - 811 Atwood. In May 2013, EFAA received a \$68,300 grant from the County of Boulder for the repair and improvement of housing in Longmont, Colorado. Under the terms of the agreement, EFAA would have to pay the principal grant amount to the County following the occurrence of any one or more of the following events: the property is sold without the County's advance written consent; EFAA files for bankruptcy protection; the giving of an assignment for the benefit of creditors by EFAA; dissolution of EFAA; or failure to use the property as part of its programs. The property also serves as collateral under the terms of the agreement, pursuant to a Deed of Trust to the Boulder County Public Trustee.

## **Notes to Financial Statements**

June 30, 2018 and 2017

### Note 9 - Contingencies (continued)

*North Boulder Shelter - 4650 16th Street.* In August 2014, EFAA received a \$400,000 grant from the County of Boulder for the purchase of property in Boulder, Colorado. Under the terms of the agreement, EFAA would have to pay the principal grant amount to the County following the occurrence of any one or more of the following events: the property is sold without the County's advance written consent; EFAA files for bankruptcy protection; the giving of an assignment for the benefit of creditors by EFAA; dissolution of EFAA; or failure to use the property as part of its programs. The property also serves as collateral under the terms of the agreement, pursuant to a Deed of Trust to the Boulder County Public Trustee.

*Investment in LLC Remainder Interest.* In December 2003, EFAA received a gift of a 10% remainder interest in a limited liability company (LLC) from a board member. The value of the interest has not been recorded on EFAA's financial statements for the years ended June 30, 2018 and 2017 as the initial gift of assignment and assumption of the LLC interest remains with the Community Foundation Serving Boulder County, who holds variance power with respect to this gift.

The LLC owns land and a building in Ohio, which is currently leased to a Rite Aid store. The approximate value of this interest to EFAA was derived from a December 2003 independent appraisal of the remainder interest. The appraisal makes assumptions as to the life expectancy of the donor, amount and continuation of rental receipts, useful life of the building, and no increase or decrease in the value of the property. Using these assumptions, management estimates that EFAA will begin receiving cash distributions of rental income from the property in 2027.

*The Community Foundation Serving Boulder County Designated Endowment.* EFAA is the beneficiary of a Designated Endowment Fund held by The Community Foundation Serving Boulder County (the Foundation). The donor has granted the Foundation variance power and, accordingly, these funds are not recorded on EFAA's financial statements. Each year, the Foundation transfers up to 5% of these funds to EFAA, at which time EFAA records grant revenue for the amount of the transfer. As of June 30, 2018 and 2017, the fair market value of these funds was \$20,194 and \$19,174, respectively.

#### Note 10 – State Unemployment Self Insurance Plan

EFAA participates in a state unemployment self insurance plan. The claim exposure varies based on the number of state approved claims. Under the plan, EFAA accrues the estimated expense of state unemployment costs based on approved claims received from its insurance company. There were no accruals of estimated claims as of June 30, 2018 and 2017. Claim payments based on actual claims ultimately filed could differ materially from these estimates.

#### Note 11 – Concentrations of Credit Risk

EFAA routinely maintains cash balances in excess of federally insured limits.